



Unlocking Efficiency & Compliance

Partnering with
Idaho Counties

GovOS 



Agenda

Introductions – Your GovOS Team

The Challenges of Local Government

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Who is GovOS

Product Demo

The GovOS Difference



Meet Your GovOS Team



Anna Vaughn

SVP of Partners



Matt Eckstein

Solutions Consultant



Matt Coury

President & COO



Nagi Prabhu

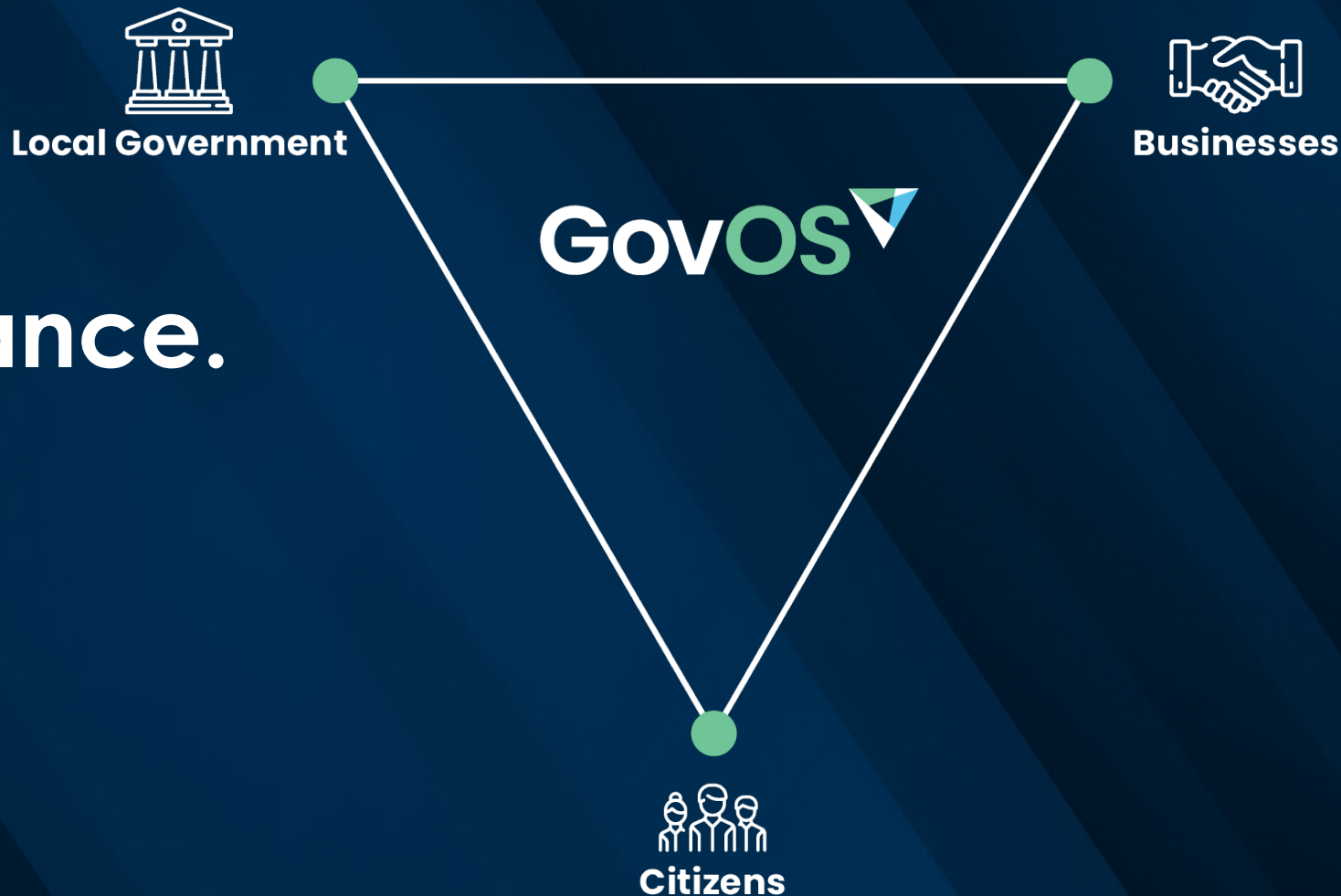
Chief Product Officer



Alyx Shore

Chief Customer Officer

**Greater compliance.
More revenue.
Less effort.**



The Challenges of Local Government

The challenge is technology that works for you:

- Creating policies
- Insights to make decisions
- Stakeholder communication
- Online services for businesses
- Security



The GovOS Partner Program

The GovOS Partner Program is committed to building resilient communities and delivering innovative solutions. Through strategic collaborations, our alliance provides a space for local governments to exchange best practices, drive operational efficiency, and foster a more connected government through innovation.

The GovOS Partner Program is proud to collaborate with organizations across the nation.

The logo for amilia, featuring the word "amilia" in a blue, lowercase, sans-serif font.The logo for the Association of Oregon Counties (AOC), featuring the letters "AOC" in a large, bold, blue serif font, with "Association of Oregon Counties" in a smaller, blue, sans-serif font below it.The logo for CSAC Finance Corporation, featuring the letters "CSAC" in a large, bold, blue serif font, with "FINANCE CORPORATION" in a smaller, blue, sans-serif font below it.The logo for FAVR, featuring a stylized orange sunburst or flower-like graphic above the letters "FAVR" in a bold, blue, sans-serif font. Below "FAVR" is the tagline "The Voice of Hospitality in the Sunshine State" in a small, blue, sans-serif font.The logo for IAC, featuring a stylized blue outline of the state of Louisiana above the letters "IAC" in a bold, blue, sans-serif font.The logo for KACo, featuring a stylized blue outline of the state of Kentucky above the letters "KACo" in a bold, blue, sans-serif font. Below "KACo" is the text "County Partner Program Member" in a small, blue, sans-serif font.The logo for the Texas Travel Alliance, featuring a stylized red outline of the state of Texas with a blue star inside, above the text "TEXAS TRAVEL ALLIANCE" in a bold, blue, sans-serif font. Below the text is the tagline "LIFE'S BETTER IN A STATE OF TRAVEL" in a small, blue, sans-serif font.The logo for the Utah Association of Counties, featuring a stylized orange outline of the state of Utah above the text "UTAH ASSOCIATION OF COUNTIES" in a bold, blue, sans-serif font. Below the text is the tagline "The Unifying Voice for County Government" in a small, blue, sans-serif font.The logo for VTSTRA, featuring a stylized blue outline of three houses above the text "VTSTRA" in a bold, blue, sans-serif font. Below "VTSTRA" is the text "VERMONT SHORT TERM RENTAL ALLIANCE" in a small, blue, sans-serif font.The logo for the Western Governors' Association, featuring a stylized brown outline of the state of Wyoming above the text "WESTERN GOVERNORS' ASSOCIATION" in a bold, brown, sans-serif font.The logo for WVACO, featuring a stylized orange outline of the state of West Virginia above the text "WVACO" in a bold, orange, sans-serif font. Below "WVACO" is the text "WEST VIRGINIA ASSOCIATION OF COUNTIES" in a small, orange, sans-serif font.

The GovOS Partner Ecosystem

Partnering with Industry Leaders for Success



**Communication
and Education**

RENT
RESPONSIBLY



**Community
Preservation**



NoiseAware



breezeway



**Strategic
Industry Leaders**



STR
ORDINANCE
CONSULTATION
SERVICES

Who We Serve

Our Commitment to Local Government

14+

Years of Experience
Offering a Comprehensive
STR Solution

800+

Customers

\$4B+

Tax Payments Processed

340,000+

Businesses Enabled

Representative Customers



Vail, CO



Dillon, CO



Ruidoso, NM



Pocatello, ID



Hawaii County, HI



Oceanside, CA



Newport Beach, CA



Lake Havasu, AZ



Seaside, OR



Deschutes
County, OR



Aspen, CO



Big Sky, MT

GovOS Transaction & Compliance Platform

Transaction and Compliance Applications



Property

Cloud
Records

Property
Alert

E-Filings

E-Submissions

Records
Search

Certified
Records



License

Business
Licensing

Marriage
License

Permits

Business
Registration

Vital Certificates

STR
Compliance

Professions
Registration



Tax

Sales Tax

Lodging Tax

Payroll Tax

Corporation
Income

Use Tax

Selective
Sales Tax

Solution Demonstration

Matt Eckstein, Solutions Consultant



Unleashing the Power of the GovOS STR Solution

Setting a New Standard

Technology for addressing the full STR lifecycle

Identification

Compliance

Registration

Tax

Reporting

Data

Hotline



Secured

The only SOC 2
certified STR
platform



Supported

Industry's only
comprehensive
3-tiered support
model



Experienced

First in America.
14+ years of diverse
government
experience built in



Complete

End-to-end
management of
STR lifecycle



The Human Touch

A team to review
and verify every
property listing

You Can Count On Us

Our Comprehensive Support Model



Support for City Staff

You will have a dedicated support team by your side from day one! We are committed to providing comprehensive assistance at every stage of your GovOS experience.



Support for STR Operators

We understand the complexities that property owners and operators face. That's why we offer dedicated business support to alleviate the burden from your staff.



Support for Your Community

We offer a 24/7 bilingual complaint hotline with live operators (based in the U.S.) and an online complaint form. This relieves your dispatch and public safety teams while giving your community an outlet for complaints.

Our Dedication to Excellence and Customer Satisfaction



“For the last decade, I have driven our company to build solutions that are powered by automation and easy-to-use tools. We look forward to meeting each client where they are at and anticipating the evolution of their community needs.”

Erin Neer, Chief Strategy Officer, GovOS
Founder MUNIRevs / LODGINGRevs

Hear it from our customers.

(Don't just take our word for it!)



"The communication really has been seamless. I get emails and notifications about what's going on and the progress being made. I appreciate our project manager and the implementation team as a whole. Being in on the communication that's occurring, it's phenomenal!"

Rick St. John, Deputy City Manager, Glendale, AZ



"Our communication with property managers has increased 100%. It's just been fantastic."

Ryan Dunning, Property Tax Specialist, Deschutes County, OR

Arizonans for Responsible Tourism Launches Super Bowl Preparedness Campaign for Short-Term Rental Hosts



NEWS PROVIDED BY
[Arizonans for Responsible Tourism](#) →
09 Jan, 2023, 11:00 ET



Pregame Prep initiative promotes compliance with new local STR laws and responsible renting practices

GLENDALE, Ariz., Jan. 9, 2023 /PRNewswire/ -- Today, Arizonans for Responsible Tourism (AZRT) has launched the [Pregame Prep campaign](#) to help Arizona short-term rental hosts in the Glendale-Phoenix metro area get ready to host around Super Bowl LVII. The hosting education series covers two key areas:

[GovOS Joins Industry Leaders](#)

Thank you!

For more information, reach out to:

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SVP of Partners

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Scan to book a demo or visit
govos.com/book-a-demo

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