IAC Midwinter Legislative Conference

February 7th - 9th
Riverside Hotel
Boise, Idaho
Welcome to the 2017 Idaho Association of Counties Midwinter Legislative Conference. We have a great opportunity to meet as a group and present to our State Legislature those items which we, as County Elected Officials, consider to be most important to us and to do so in a unified format. Many of our members have worked hard over the past few months to present, debate, and approve our message for this year. I hope that you enjoy your time in Boise and take advantage of this time to promote those items which you feel are important. Thank you for taking the time to be here this week!

Respectfully,

Bill Thompson
IAC President
Latah County Prosecuting Attorney
SUCCESSFUL LOBBYING

NEVER TELL A LIE
Your reputation is everything. If you do not know the answer to a question, pledge to get one as soon as possible. You lose your credibility permanently if you lie.

BE PATIENT
As public officials, you know the demands on your time. Members of the Legislature also have many parties vying for their attention. While waiting for a meeting or committee hearing, use your time constructively to work on your presentation.

BE COURTEOUS
Like you, members of the Legislature are human and deserve common courtesy. Plus, they may (and usually will) be more helpful if you treat them with respect. If you are appearing before a legislative committee, be sure to use the appropriate protocol:
1. If you are presenting testimony, begin your address as follows: Mister or Madame Chair and members of the committee.
2. If you are responding to a question from a member of the committee, you must always proceed through the chair. “Mister or Madam Chair and Representative or Senator.”

BE BRIEF
Keep your committee testimony short, and to the point. If you are meeting in a legislator’s office, get in and out quickly. Show that you know how valuable a legislator’s time is.

GET TO THE POINT
Do not beat around the bush. Keep embellishments to a minimum. And remember the time constraints of your audience.
K.I.S.S.
Keep it simple, stupid. Do not be too technical, too detailed, too complex or too oblique. Get to the point, cover the basics and make sure the legislator understands your main point. NEVER be condescending.

KEEP YOUR GROUP SMALL
An unwieldy group of people can make everyone uncomfortable, distract from your message and waste valuable time getting set up or presenting your testimony to commit.

PLAN YOUR PITCH
Make sure you thoroughly consider your position. Develop, rework, and refine your stance in advance, not in front of the legislator or committee you want to impress.

PRACTICE! PRACTICE! PRACTICE!
Repeat your presentation over and over until it is a work of art. Nothing is more impressive to a legislator than a smooth and professional presentation. Nothing is less impressive than to go in unprepared and stumble through your case. Include everyone involved in the presentation in several practice sessions to avoid dissension and duplication among your delegation. Always try to anticipate and prepare for questions from legislators.

DON’T FORGET TO CLOSE
ALWAYS ask for the legislator’s or the committee’s support or opposition. Remember, that is what you went there for.
TUESDAY 02.07.2017

Registration is open from 10:00 a.m. to 12:00 p.m. and 1:00 p.m. to 3:30 p.m. in the Convention Center Lobby

7:00 - 8:00 a.m.
EMERGENCY MANAGERS BOARD MEETING
Clearwater

8:00 - 12:00 p.m.
COMMISSIONERS PUBLIC DEFENSE TRAINING
Tamarack

8:00 - 5:00 p.m.
TREASURERS MEETING
Education Meeting: 8:00 a.m. - 12:00 p.m.
General Session: 1:00 p.m. - 5:00 p.m.
Liberty

8:00 - 4:00 p.m.
CORONERS MEETING
Cinnabar

8:00 - 5:00 p.m.
SHERIFFS MEETING
Aspen

8:15 - 5:00 p.m.
EMERGENCY MANAGERS MEETING
North Star

8:00 - 12:00 p.m.
JUVENILE JUSTICE ADMINISTRATORS MEETING
Delamar

9:00 - 5:00 p.m.
ASSESSORS MEETING
Juniper

10:00 - 10:15 a.m.
COFFEE BREAK
Fireplace Foyer
Sponsored by: Alert Sense

10:00 - 12:00 p.m.
COUNTY PLANNING DIRECTORS MEETING
Emerald
Successful Lobbying

Tuesday 2-7

Wednesday 2-8

Thursday 2-9

Sponsors and Exhibitors

Hotel Map

12:00 - 1:00 p.m.
GEMPLAN SPONSORED LUNCH
Laurel/Ponderosa/Tamarack

1:00 - 3:00 p.m.
CAPITAL CRIMES DEFENSE FUND MEETING
Quiet Bar

1:00 - 5:00 p.m.
MISDEMEANOR PROBATION ADMINISTRATORS MEETING
Delamar

1:00 - 5:00 p.m.
ICRMP BOARD MEETING
Riverside Boardroom

1:00 - 5:00 p.m.
CLERKS MEETING
Clearwater

2:45 - 3:00 p.m.
COFFEE BREAK
Fireplace Foyer
Sponsored by: Computer Arts

3:00 - 5:00 p.m.
COMMISSIONERS MEETING
Laurel - Ponderosa

5:00 - 6:00 p.m.
ERC MEETING
Quiet Bar

6:00 - 10:00 p.m.
ASSESSORS DINNER AND SOCIAL
Tamarack

TAKE YOUR LEGISLATORS OUT TO DINNER

This is a great opportunity to catch up with your legislators
**WEDNESDAY**

Registration is open from 7:00 a.m. to 12:00 p.m. and 1:00 p.m. to 3:00 p.m. in the Convention Center Lobby

**6:00 - 7:45 a.m.**
**DISTRICT 2 BREAKFAST MEETING**
Cinnabar

**7:45 - 8:00 a.m.**
**COFFEE BREAK**
Fireplace Foyer
Sponsored By: Rocky Mountain Power

**8:00 - 5:00 p.m.**
**PUBLIC HEALTH DIRECTORS**
Riverside Board Room

**8:00 - 5:00 p.m.**
**EMERGENCY MANAGERS**
North Star

**8:00 - 9:30 a.m.**
**INTERGOVERNMENTAL AFFAIRS COMMITTEE**
Aspen
Chair: Mary Lou Hansen, Teton County Clerk
IAC Staff: Teresa Baker
The IAC Intergovernmental Affairs Committee is responsible for all matters pertaining to financial resources of counties, federal assistance, municipal borrowing, county revenues, grants, mandates and self determination. In addition, the committee is responsible for matters pertaining to issues dealing with county structure, procedures, management, intergovernmental relations, elections, liability costs and insurance, and maintaining a line of communication between the counties, cities, state and federal governments, thereby providing a forum for discussion of ideas and issues of mutual concern.

**8:00 - 9:30 a.m.**
**TRANSPORTATION COMMITTEE**
Liberty
Chair: Doug Zenner, Nez Perce County Commissioner
IAC Staff: Kelli Brassfield
The IAC Transportation Committee is responsible for all matters pertaining to transportation planning, highway finance, highway safety, airport development and aviation concerns, railroads, and other modes of transportation and improvements.
8:00 - 9:30 a.m.
WORKSHOP: CLAIMS AND WHAT YOU CAN DO ABOUT THEM
Delamar
Mary Kummer, ICRMP Member Services Manager
Scott Oldham, ICRMP Claims Manager
Carl Ericson, ICRMP Risk Management Legal Counsel
Jim McNall, ICRMP Risk Management Specialist

8:00 - 9:30 a.m.
WORKSHOP: FIRST TIME ATTENDEES
Clearwater
Dan Chadwick, IAC Executive Director
Kristin Cundiff, IAC Director of Operations
Bill Thompson, IAC President

9:30 - 9:45 a.m.
COFFEE BREAK
Fireplace Foyer
Sponsored By: Access Idaho

9:45 - 10:00 a.m.
IAC GENERAL SESSION: OPENING CEREMONIES
Ballroom
* Call to Order: Bill Thompson, IAC President
* Presentation of Colors: Ada County Honor Guard
* Pledge of Allegiance: Boise Police Officer, Cpl. Chris Davis
* Invocation: Rabbi Mendel Lifshitz

10:00 - 10:30 a.m.
WELCOME BY LT. GOVERNOR BRAD LITTLE
Ballroom

10:30 - 10:45 a.m.
A LITTLE DAM PROBLEM!
Ballroom
Retired Idaho Chief Justice Jim Jones

10:45 - 12:00 p.m.
IAC BUSINESS MEETING & 2017 LEGISLATIVE ISSUES
Ballroom
IAC Business Meeting
* Roll Call: Rose Bernal, IAC Secretary/Treasurer
* IAC Bylaws: Bill Thompson, IAC President
2017 Legislative Issues
IAC Legislative Chair: Joe Larsen, Cassia County Clerk
IAC Staff: Dan Chadwick, Teresa Baker, Kelli Brassfield
12:00 - 1:00 p.m.
ICRMP SPONSORED LUNCH
Ballroom

1:15 - 1:30 p.m.
COFFEE BREAK
Fireplace Foyer
Sponsored By: Thomson Reuters

1:30 - 3:00 p.m.
JUSTICE AND PUBLIC SAFETY COMMITTEE
Cinnabar
Chair: Chris Goetz, Clearwater County Sheriff
IAC Staff: Teresa Baker
The IAC Justice and Public Safety Committee is responsible for all matters relating to criminal justice and public safety, including, but not limited to, law enforcement, courts, corrections, firearm control, criminal justice planning, crime prevention, common law and civil matters, public safety communications, jails, and juvenile corrections and delinquency prevention.

1:30 - 3:00 p.m.
ENVIRONMENT, ENERGY AND LAND USE COMMITTEE
Liberty
Chair: Larry Schoen, Blaine County Commissioner
IAC Staff: Kelli Brassfield
The IAC Environment, Energy and Land Use Committee is responsible for all matters relating to the environment, conservation and resource management, solid and hazardous waste management, energy and land use planning.

1:30 - 3:00 p.m.
WORKSHOP: APPLIED ETHICS IN THE WORKPLACE
Delmar
Dr. Stephanie Witt

1:30 - 3:00 p.m.
WORKSHOP: CURRENT LEGAL ISSUES FACING IDAHO COUNTIES
Clearwater
Ada County Prosecutors Office, Civil Division

3:00 - 3:30 p.m.
REFRESHMENT BREAK & DOOR PRIZES WITH EXHIBITORS
Ballroom
Sponsored By: Election Systems and Software
3:30 - 5:00 p.m.
HEALTH AND HUMAN SERVICES COMMITTEE
Aspen
Chair: Helen Edwards, Gooding County Commissioner
IAC Staff: Kelli Brassfield
The IAC Health and Human Services Committee is responsible for all matters relating to county involvement in Medical Indigency and county welfare, health care delivery and health care financing which includes local public health programs, mental health, substance abuse, social services, health care for the uninsured, long-term care, Medicaid and Medicare.

3:30 - 5:00 p.m.
PUBLIC LANDS COMMITTEE
Cinnabar
Chair: Brenda Richards, Owyhee County Treasurer
IAC Staff: Teresa Baker
The IAC Public Lands Committee is responsible for all matters relating to federal and state owned public lands, including tax immunity problems, federal and state land management programs, natural resources, endangered species and all matters relating to the Native Americans residing within the state of Idaho.

3:30 - 5:00 p.m.
WORKSHOP: CLAIMS AND WHAT YOU CAN DO ABOUT THEM
Delamar
Mary Kummer, ICRMP Member Services Manager
Scott Oldham, ICRMP Claims Manager
Carl Ericson, ICRMP Risk Management Legal Counsel
Jim McNall, ICRMP Risk Management Specialist

3:30 - 5:00 p.m.
WORKSHOP: WORKING TOGETHER: 6 ESSENTIALS FOR THE REAL WORLD
Delamar
Darla Christiansen, Christiansen Communications Principal
Rebecca Coulter, Christiansen Communications
Cydney Weiland, Christiansen Communications

5:30 - 7:00 p.m.
IAC LEGISLATIVE RECEPTION
Ballroom
Sponsored By: Idaho Association of Counties, Idaho Prosecuting Attorneys Association, Idaho Sheriffs Association
THURSDAY 02.09.2017

Registration is open from 7:30 a.m. to 12:00 p.m. and 1:00 p.m. to 3:00 p.m. in the Convention Center Lobby

6:30 - 7:45 a.m.
IAC LEGISLATIVE COMMITTEE BREAKFAST
Cinnabar

8:00 - 5:00 p.m.
PUBLIC HEALTH DIRECTORS MEETING
Riverside Boardroom

8:15 - 11:30 a.m.
EMERGENCY MANAGERS MEETING
North Star

7:00 - 7:45 a.m.
LOAD THE BUSSES FOR CAPITOL TOUR
Riverside Parking lot

8:00 - 10:00 a.m.
VISIT WITH LEGISLATORS AT THE CAPITOL
Capitol Building

10:00 - 10:30 a.m.
REFRESHMENT BREAK
Fireplace Foyer
Sponsored by: The Riverside Hotel
10:30 am - 12:00 p.m.
POLITICAL POLARIZATION, CIVILITY, AND COLLABORATIVE GOVERNANCE
Ballroom
Dean Corey Cook, School of Public Service, BSU

12:00 - 1:15 p.m.
WESTERN STATES SPONSORED LUNCH
Ballroom

1:15 - 2:15 p.m.
A DIFFERENT KIND OF CAREER: UNDER COVER IN THE CIA
Ballroom
James Olson

2:15 - 2:45 p.m.
BRILLIANT IDEAS AT WORK: WHAT COUNTIES ARE DOING RIGHT
Ballroom
Bryan Desloge, NACo President
Deborah Cox, NACo Legislative Director
Carol Moehrle, District Director Id. North District Health
Gordon Cruickshank, Valley County Commissioner
Bob McQuade, Ada County Assessor
Larry Schoen, Blaine County Commissioner

2:45 - 3:00 p.m.
COFFEE BREAK
Fireplace Foyer
Sponsored by: Paragon Consulting

3:00 - 4:30 p.m.
COUNTIES AND THE IDAHO LEGISLATURE
Moderator: Dr. Weatherby
Panelists:
Senator Hill
Senator Stennett
Representative Bedke
Representative Erpelding
**EXHIBITORS & SPONSORS**

IAC would like to Thank this year’s Exhibitors and Sponsors for their continued support. Among the displays of products and services will be familiar vendors that counties have come to rely on, as well as those offering new products and services to help meet the expanding demands of governing Idaho’s counties. The IAC Exhibitors are an opportunity to inspect and discuss with vendors the goods and services that can greatly improve the way your county serves its people.

**Access Idaho**  
Rich Steckler  
rich@accessidaho.org  
999 West Main Ste. 910  
Boise, ID 83702  
208.332.0102

**AlertSense Mass Notification**  
Kyle Christensen  
kyle.christensen@alertsense.com  
6149 N. Meeker Place  
Boise, ID 83712  
208.703.1487

**Christiansen Communications, LLC**  
Darla Christiansen  
darlachristiansen@gmail.com  
208.371.4855

**Cobalt Truck Equipment**  
Jeff Whitehead  
jwhitehead@cobalttruck.com  
345 W. Karcher Rd.  
Nampa, ID 83687  
208.860.4647

**Computer Arts**  
Mitch Cromwell  
mcromwell@gocai.com  
320 SW 5th Ave.  
Meridian, ID 83642  
208.385.9335

**Court Funds**  
Justin Norton  
justin.norton@rpdfin.com  
PO Box 6425,  
North Logan UT, 84341  
435.557.1347

**D.L. Evans Bank**  
Tina Myers  
tmyers@dlevans.com  
906 Blue Lakes Blvd. North  
Twin Falls, ID 83301  
208.933.2201

**Election Systems & Software**  
Jake Johnson  
jacob.johnson@essvote.com  
906 Blue Lakes Blvd. North  
Twin Falls, ID 83301  
308.379.3365

**Emergency Responder Services Inc.**  
Ed Flagan  
ed.flagian@gmail.com  
2637 Saturn Way  
Boise, ID 83709  
208.362.1741

**GemPlan**  
Todd Lakey  
todd@borton-lakey.com  
1575 Baldy Ave.  
Pocatello, ID 83201  
208.237.9696

**Great West Engineering, Inc.**  
Travis Pyle  
tpyle@greatwesteng.com  
3363 N. Lakeharbor Lane  
Boise, ID 83703  
208.761.6773

**Hart InterCivic**  
Ron Clevenger  
rclevenger@hartic.com  
15500 Wells Port Drive  
Austin, TX 78728  
206.841.3816

**ICRMP**  
Mary Kummer  
mkummer@icrmp.org  
3100 Vista Ave.  
Boise, ID 83705  
208.336.3100

**Id Office of Emergency Management**  
Mary Marsh  
mmarsh@imd.idaho.gov  
4040 Guard St., Bldg. 600  
Boise, ID 83702  
208.258.6520
Idaho Power
Dave Thornton
dthornton@idahopower.com
1221 W. Idaho St.
Boise, ID 83702
208.388.5691

Integra PaperLESS Business Systems
Chris Whalen
chris.whalen@integraecm.com
101 S. 27th St.
Boise, ID 83702
208.972.5672

LCA Architects
Darla Thurman
darlathurman@lcarch.com
1221 shoreline lane
Boise, ID 83702
208.345.6677

PacificSource Health Plans
Kimberly Tower
Kimberly.tower@pacificsource.com
408 E. Parkcenter Blvd., Suite 100
Boise, ID 83706
208.333.1598

Paragon Consulting
Stephen Freiburger
sfreiburger@paragonfbk.com
157 W. 4th St.
Kuna, ID 83634
208.922.9138

Point and Pay
Mark Ruis
mruis@pointandpay.com
110 State St. E., Suite D
Oldsmar, FL 34677
888.891.6064 x5736

Rocky Mountain Power
Vaughn Rasmussen
vrsrnussen@aol.com
www.rockymountainpower.net
888.221.3870

The Riverside Hotel
Danny Eddy
danny.eddy@riversideboise.com
2900 W Chinden Blvd.
Boise, ID 83714
208.331.4937

Thomson Reuters
Steve Strong
steven.strong@thomsonreuters.com
600 University Street, Seattle, Washington 98101
206.310.3714

Tyler Technologies
Maddie McCambridge
maddie.mccambridge@tylertech.com
888.445.8503

Western States CAT Equipment
Pattie Walker
patriciawalker@wseco.com
500 E. Overland Rd.
Meridian, ID 83642
208.884.2238

Zions Bank
Toni Nielsen
toni.nielsen@zionsbank.com
800 W. Main St., Ste. 600
Boise, ID 83702
208.501.7461
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AlertSense

ELECTION Systems & Software

ACCESS IDAHO

IDAHO POWER

An IDACORP Company

Paragon Consulting, Inc.
Exhibitors

Christiansen Communications, LLC

Successful Lobbying
Tuesday 2-7
Wednesday 2-8
Thursday 2-9

Sponsors and Exhibitors

Hotel Map
Thank you for attending this years IAC Midwinter Legislative Conference.
Save the Date! IAC Annual Conference is September 25 - 27 at The Boise Centre